

# **Executive Summary**



Chris Group plans to develop 1,000-bed hospital chain in Bangalore, with 10+ Hospitals, each 100 beds.



Cost Per hospital \$ 3.2 million, bringing the total to \$ 32 Million, with 50/50 partnership structure



After 2-3 Years, each hospital is expected to reach \$ 11.2 Million, brings the total \$ 112 Million



We are seeking investors for individual hospitals or firms interested in funding all 10 hospitals



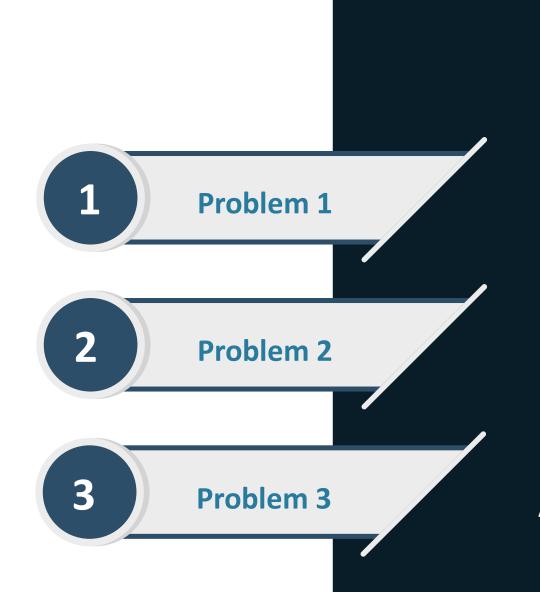
Expected returns (2.5 to 3.5x) in 2 to 3 Years, with proven exits



**CHRIS HOSPITALS** 



# Market Problem



Rising Healthcare Demand: Due to Population Growth and Urbanization.

**Increase PE Investment:** Healthcare Due to Market Potential for High quality and accessibility.

Untapped Location: New Hospitals to Cater Emerging Areas of Bangalore



# **Current Solution**

> Solution 1

Expansion of Healthcare Infrastructure: Build 10 new hospitals with 100 beds each

> Solution 2

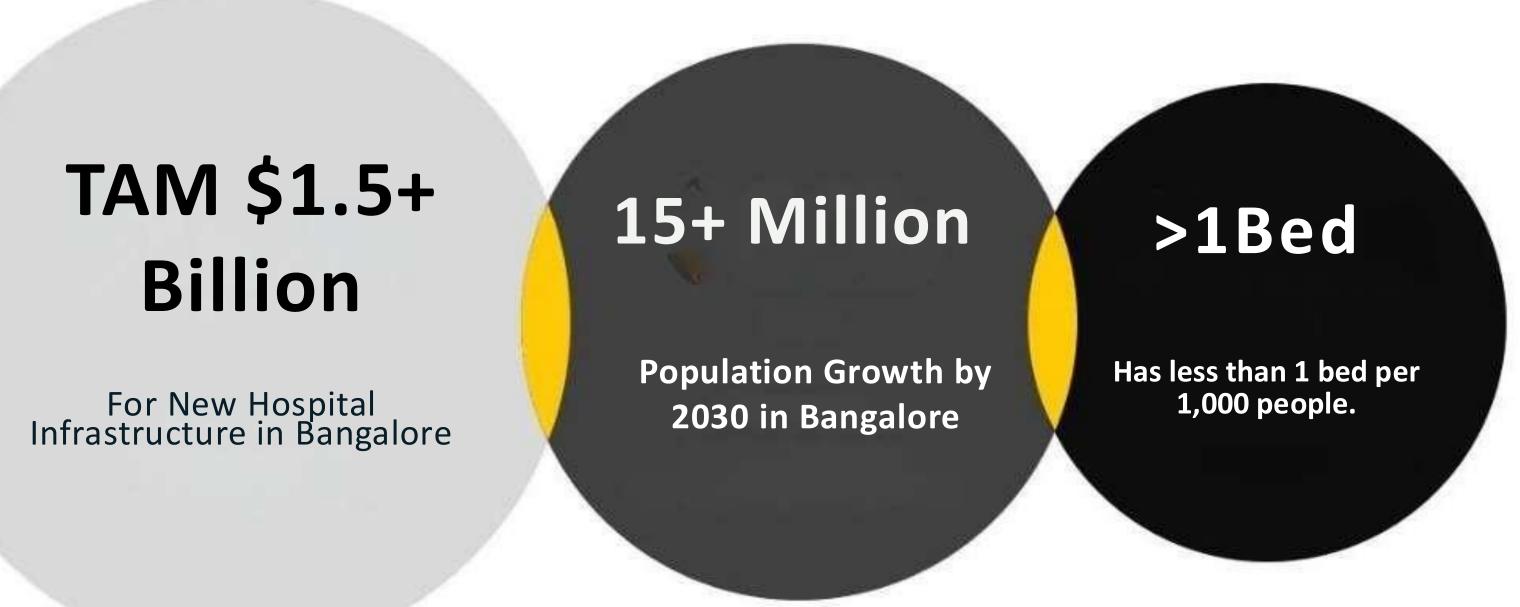
**Targeting Emerging Locations:** Target 10 fast- growing areas in Bangalore

> Solution 3

Improve Access and patient Care: Improve Patient care



# Market Opportunity





# Competition & Differentiation

#### > Fast Development

Chris Group's construction expertise enables us to develop the hospital in 12 months, well ahead of the typical 2-3 years.

#### > Proven Success

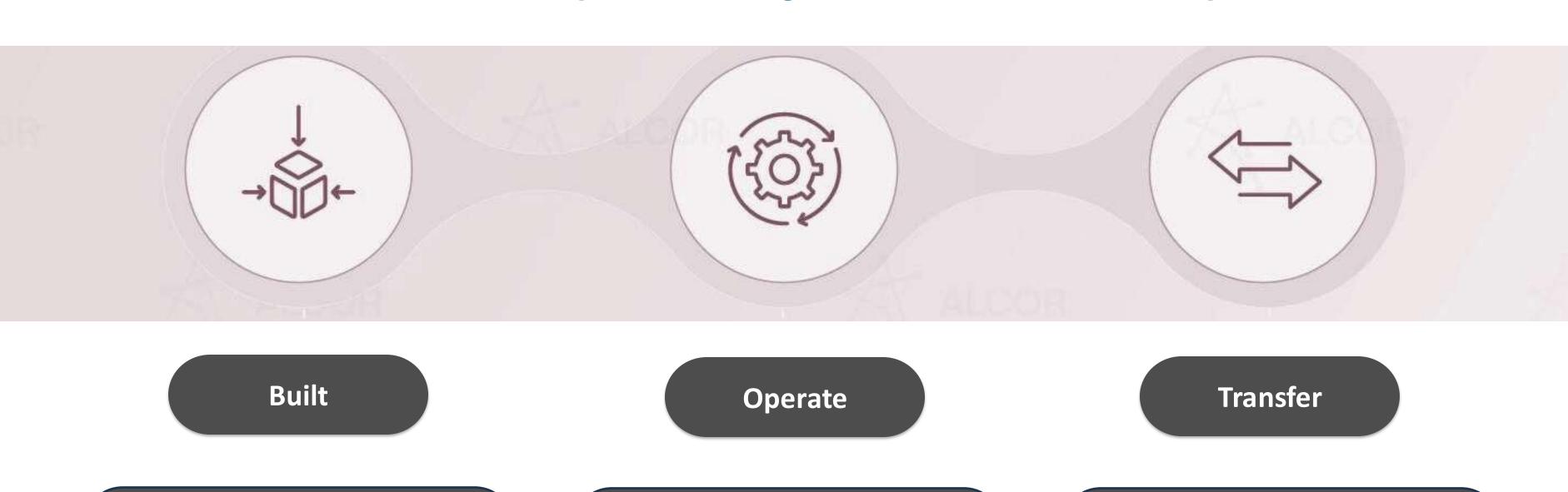
Our history of successful real estate and hospital exits demonstrates our ability to deliver profitable, scalable ventures.

## Strong Partnerships

We have established ties with top hospital management companies and reputed doctors for high-quality operations.



# **Business Model (Built Operate Transfer)**



#### YEAR 1

- ❖ Land 12,000 sq ft
- Construction 32,000 sq ft
- Equipment

#### **YEAR 2 & 3**

- \* Rent the Hospital
- Managed by Healthcare Group
- Or Operate by Chris Group

#### YEAR 3

- Seek competitive Bids
- Acquisition by Healthcare Giants
- Sell to Private Equity



## Medical Equipment

# List of Equipment

- Philips FD -20 Cath Lab
- Siemens 120 slice CT Scan
- Macquet Ventilator 2 Nos
- Philips IU22 Ultrasound
- X-Ray, Anastacia and other Medical Equipment
- ICU, NICU, Emergency and special ward beds motorized 100 No Major and Mino OT
- Labs Microbiology and General, Oxygen Plant, etc.





## Investment Proposal

## **Investment Structure**

> 50% from Chris Group and 50% from Investors

## **Investment Method from US to India**

- 1. Equity via FDI (RBI Guidelines)
- 2. Debt via ECB Financing through External Commercial Borrowings.

## **Capital Gain Tax**

- Capital gains tax on depreciable assets reduced from 20% to 12.5% with no indexation benefit.
- We have accounted for 20% tax in financials.



# Financial Projection (Per Hospital)

Metric	Value (Million)
Rental Income (2 Years)	\$0.55 M

Metric	Value (Million)
Initial Investment	\$ 3.20 M
Annual Revenue (Average of 2 Years)	\$ 1.98 M
EBITDA (30%)	\$ 0.68 M
EBITDA Multiple x8 (\$0.6M x8)	\$ 4.80 M
Real Estate Value (Doubles in 2 Year)	\$ 6.40 M
Project Exit Valuation (3 Years)	\$ 11.2 M



<sup>\*</sup>These financial projections are forward-looking and not guaranteed. Actual results may differ significantly. Investors should conduct their own due diligence before making decisions.

# Investor Return Projection (Per Hospital)

Metric	Total Investment	Investor (50%)
Initial Investment	US\$ 3.2M	US\$ 1.6M
Expected Sale price after 3 to 4 years	US\$ 11.2M	US\$ 5.6M
Gross Investment to Return Ratio	3.5	3.5
Tax on Capital Gain and other exp. @ 20%	US\$ 1.6 M	US\$ 0.8M
Net Return	US\$ 9.6M	US\$ 4.8M
Net Investment to Return Ratio	3.0	3.0



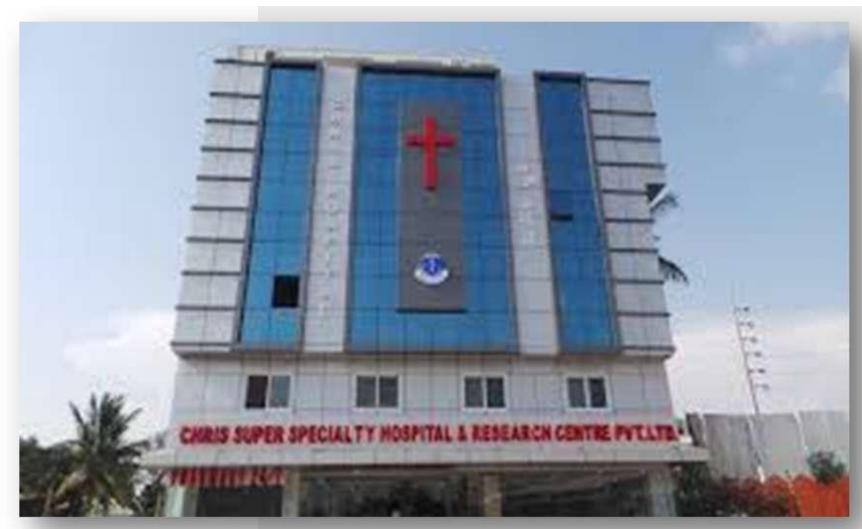
# Investor Return Projection (All 10 Hospitals)

Metric	Total Investment	Investor (50%)
Initial Investment	US\$ 32M	US\$ 16M
Expected Sale price after 3 to 4 years	US\$ 112M	US\$ 56M
Gross Investment to Return Ratio	3.5	3.5
Tax on Capital Gain and other exp. @ 20%	US\$ 16 M	US\$ 8M
Net Return	US\$ 96M	US\$ 48M
Net Investment to Return Ratio	3.0	3.0



## **Previous Exits & Current Project**







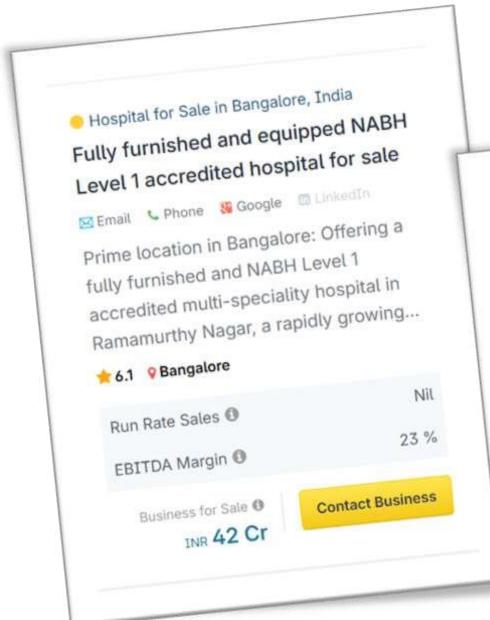
Project Name	Chris Super Speciality Hospital
Year	2018 (Exit)
Cost	\$2.7 Million
Sold	\$7 Million
Return Ratio	2.5

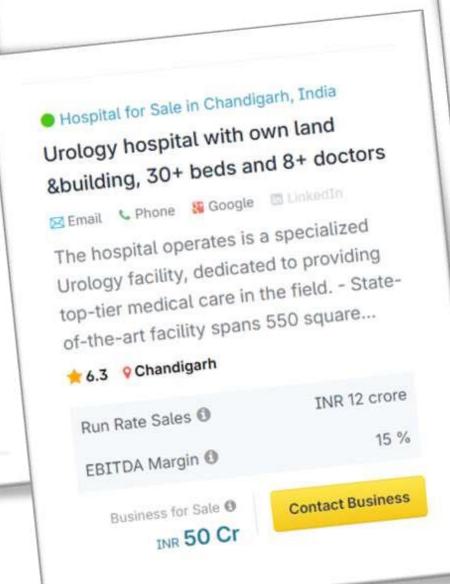


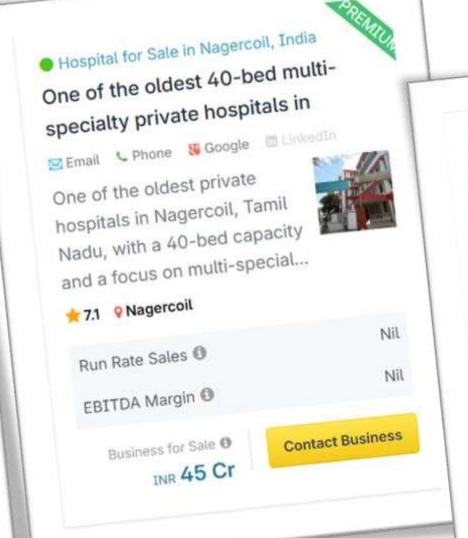


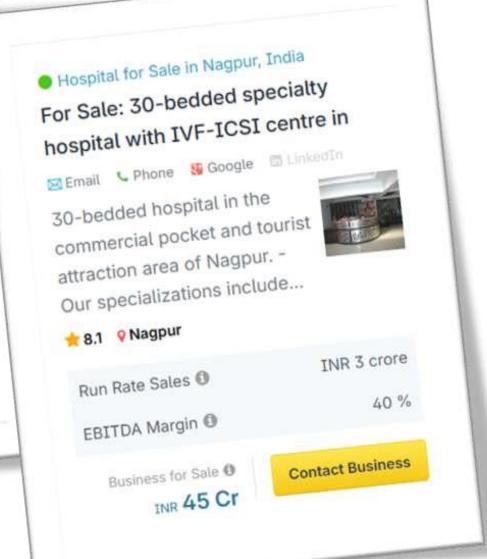
Project Name	One Point Chris American
Year of Start	2024
Cost	\$2.5 Million
Bank Value	\$5.6 Million
Return Ratio	2.20

# **Current Market**











# **Exit Strategy (Acquisition)**

Acquiring an operational hospital: Immediate revenue and market presence.

#### **Blackstone USA**

Offer: US\$ 10 Million for the current hospital with one year of

operation

Future Interest: Potential acquisition of a 500-bed hospital

#### **Manipal Hospital**

Established relationships with senior management

#### Narayana Health

Close ties with the MD & CEO

#### **Apollo Hospital**



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# Thank Your for Your Attention

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